

## 2023 Ministry Spending Plan

For 2023, we are proposing an \$852K Ministry Spending Plan (MSP), which will consolidate all giving with associated missions, ministry, facility and operating expenses. The 4Redemption fund, which previously helped to fund facility, extra debt reduction and missions, will be incorporated into the MSP.

Below is a presentation of actual giving in 2021-22 that we looked to as a basis for the 2023 projection. Funds given to and distributed through the 4Redemption fund are included and labeled "4R." Please see notes following the table for more information.

	2021 Actual	2022 Projected Actual	2023 MSP
Tithes & Offerings (1)	\$ 874,006	\$ 800,000	\$ 852,000
Giving to 4Redemption Fund	\$ 62,469	\$ 60,000	—
Giving to Debt Reduction (2)	\$ 652,981	\$ 132,000	—
<b>Total Giving</b>	<b>\$ 1,589,456</b>	<b>\$ 992,000</b>	<b>\$ 852,000</b>
Missions Giving (3)	\$ 66,734	\$ 64,500	\$ 85,200
Missions Giving - 4R (3)	\$ 18,741	\$ 12,500	—
Personnel Expense (4)	\$ 397,427	\$ 385,000	\$ 440,900
Ministry Expense (5)	\$ 50,429	\$ 51,300	\$ 70,000
Operating & Facility Exp. (6)	\$ 217,470	\$ 228,300	\$ 255,900
Facility Expense - 4R (7)	\$ 31,234	\$ 22,250	—
Scheduled Debt Service (8)	\$ 87,747	\$ 58,500	—
Extra Debt Reduction (8)	\$ 665,475	\$ 157,850	—
<b>Total Expenditures (9)</b>	<b>\$ 1,535,257</b>	<b>\$ 980,200</b>	<b>\$ 852,000</b>
Year End Net Surplus (10)	\$ 54,199	\$ 11,800	\$ 0

### Notes:

(1) The operating budget is \$866K for 2022, same as 2021, but this year's giving is behind budget and so \$800K is conservatively projected for the year. Actual YTD giving through October is \$620K.

- (2) *At the end of 2021, we received extraordinary giving of \$650K toward debt reduction that was immediately used to pay down our loan and give momentum toward our debt payoff in August 2022!*
- (3) *Missions giving through the operating budget went to SBC Cooperative Program, First Coast Churches (JBA) and the International Learning Center in 2022. 4R missions giving went to Cabaret Haiti Mission, the Good Shepherd Center in Guatemala, and other mission partners including CRU, Wycliffe, Pioneers, Hadassah's Hope, etc. Mission trip project support is also being added for 2023. Our JAM Camp missions gift is 100% to One More Child and is not reflected here.*
- (4) *Personnel expense is increasing to \$441K in 2023 because one part-time ministry staff position was funded through designated balance sheet funds from past gifts and year end surplus rather than current year budget in 2021-2022. Total 2022 expense will actually be \$415K including this off-budget allocation, but this also reflects the open Children's Ministry Associate from August-December which is planned to be filled in 2023. Total 2023 Personnel costs are 52% of total expenses, up from 47% in 2022, which is still in line with other like-size churches.*
- (5) *Actual ministry expense has been underfunded in 2022 due to lower giving levels, but was budgeted for \$68K this year and is only increasing slightly in 2023 to \$70K, primarily due to curriculum and supply cost increases and more leader training.*
- (6) *Fixed operating and facility expenses in 2021-2022 included utilities, insurance, janitorial, landscape, facility maintenance and repairs, supplies and other office expenses, legal/accounting fees, and website/technology costs. Expenses are managed as much as possible through careful spending, re-negotiating vendor contracts, and delaying purchases; however, increases in electricity costs and commercial insurance have been significant and make up most of the planned 2023 increase. We are budgeting \$34K for campus repairs & maintenance in 2023, but realistically this would need to be \$50K+ if funding was available. To save money, we are eliminating campus traffic assistance in 2023. We are also not making changes to our technology/network and website/promo line items, although improvements are needed in these areas should funds arise.*
- (7) *Major campus repairs and replacements have been provided for through the designated Campus Repairs account that was funded through 4R giving, building use fees and some allocation of year-end surplus when available. The current balance of the Campus Repairs account is \$32K, but most of this will be needed for replacement of office A/C and JEA backflow valves currently underway.*
- (8) *Praise God that our debt is now paid off and there are no more debt payments!*
- (9) *Projected expenses for 2022 are below what was budgeted due to lower giving. The expense budget for 2022 was \$70K to Missions, \$410K to Personnel, \$68K to Ministry, \$230K to Operations & Facility and \$88K to Debt Payments.*
- (10) *Year-end giving resulted in a surplus in some prior years, which was used to support additional missions giving, set aside for future ministry and needed campus repairs, and increase reserves.*